

# **AMERICAN BAPTIST FOUNDATION**

## ***FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS***

**DECEMBER 31, 2023 AND 2022**

# AMERICAN BAPTIST FOUNDATION

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## **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

**To the Board of Directors  
American Baptist Foundation  
Valley Forge, Pennsylvania**

### **Opinion**

We have audited the accompanying financial statements of the American Baptist Foundation (a nonprofit organization) (the “Foundation”) which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation’s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor’s Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

**To the Board of Directors  
American Baptist Foundation  
Valley Forge, Pennsylvania**

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

**Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplemental schedule of administrative revenue and expenses is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Tait, Weller & Baker LLP*

Philadelphia, Pennsylvania  
May 2, 2024

# AMERICAN BAPTIST FOUNDATION

## STATEMENTS OF FINANCIAL POSITION

December 31, 2023 And 2022

	<u>2023</u>	<u>2022</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 638,289	\$ 485,146
Interest and other receivables	24,465	31,121
Prepaid expenses	<u>8,608</u>	<u>7,135</u>
<b>Total current assets</b>	671,362	523,402
<b>NONCURRENT ASSETS</b>		
Investments	67,199,968	61,108,796
Assets segregated for gift annuity obligations	8,314,965	7,772,196
Assets whose use is limited	95,134,221	86,867,341
Property and equipment, net	<u>643,705</u>	<u>674,306</u>
<b>Total assets</b>	<u>\$171,964,221</u>	<u>\$156,946,041</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and other current liabilities	\$ 199,140	\$ 122,840
Actuarial reserve for gift annuity payments	<u>485,964</u>	<u>481,608</u>
<b>Total current liabilities</b>	<u>685,104</u>	<u>604,448</u>
<b>NONCURRENT LIABILITIES</b>		
Actuarial reserve for charitable gift annuity payments	3,425,403	3,500,010
Funds of others – includes trust and endowment funds	<u>92,606,854</u>	<u>84,682,905</u>
<b>Total noncurrent liabilities</b>	<u>96,032,257</u>	<u>88,182,915</u>
<b>NET ASSETS</b>		
Without donor restrictions	4,928,748	4,598,955
With donor restrictions	<u>70,318,112</u>	<u>63,559,723</u>
<b>Total net assets</b>	<u>75,246,860</u>	<u>68,158,678</u>
<b>Total liabilities and net assets</b>	<u>\$171,964,221</u>	<u>\$156,946,041</u>

# AMERICAN BAPTIST FOUNDATION

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended December 31, 2023 With Summarized Information For 2022

	Without Donor Restrictions	With Donor Restrictions	Total	
			2023	2022
<b>Operating revenue, gains, and other support:</b>				
Contributions				
Undesignated	\$ 129,797	\$ —	\$ 129,797	\$ 98,408
Other	344,094	445,884	789,978	1,014,867
Operating subsidy from Baptist related organizations	313,219	—	313,219	309,386
Income from investments	376,095	3,198,255	3,574,350	3,735,093
Net realized and unrealized gain (loss) on investments carried at fair value	358,168	6,218,632	6,576,800	(18,517,416)
Loss on disposal of fixed assets	—	—	—	(9,031)
Management fees	962,770	—	962,770	989,198
Service income	120,550	—	120,550	121,000
Change in value of split-interest agreements	(334,119)	(101,267)	(435,386)	(408,533)
<b>Subtotal</b>	<u>2,270,574</u>	<u>9,761,504</u>	<u>12,032,078</u>	<u>(12,667,028)</u>
Net assets released from restrictions	<u>3,003,115</u>	<u>(3,003,115)</u>	<u>—</u>	<u>—</u>
<b>Total operating revenue, gains,     and other support</b>	<u>5,273,689</u>	<u>6,758,389</u>	<u>12,032,078</u>	<u>(12,667,028)</u>
<b>Expenses</b>				
Program services:				
Distributions to members				
Undesignated income	446,108	—	446,108	419,807
Donor Advised Distributions	32,862	—	32,862	38,355
Distributions from endowment to partner agencies	2,660,014	—	2,660,014	2,391,725
Operating expenses	<u>505,291</u>	<u>—</u>	<u>505,291</u>	<u>486,355</u>
Total program services	<u>3,644,275</u>	<u>—</u>	<u>3,644,275</u>	<u>3,336,242</u>
Supporting services:				
Management and general	1,009,672	—	1,009,672	1,029,692
Development	<u>289,949</u>	<u>—</u>	<u>289,949</u>	<u>239,360</u>
Total supporting services	<u>1,299,621</u>	<u>—</u>	<u>1,299,621</u>	<u>1,269,052</u>
<b>Total Expenses</b>	<u>4,943,896</u>	<u>—</u>	<u>4,943,896</u>	<u>4,605,294</u>
<b>Change in net assets</b>	329,793	6,758,389	7,088,182	(17,272,322)
<b>Net assets</b>				
Beginning of year	<u>4,598,955</u>	<u>63,559,723</u>	<u>68,158,678</u>	<u>85,431,000</u>
<b>End of year</b>	<u>\$ 4,928,748</u>	<u>\$ 70,318,112</u>	<u>\$ 75,246,860</u>	<u>\$ 68,158,678</u>

# AMERICAN BAPTIST FOUNDATION

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS – (Continued)

For The Year Ended December 31, 2022

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2022 Total</u>
<b>Operating revenue, gains, and other support:</b>			
Contributions			
Undesignated	\$ 98,408	\$ —	\$ 98,408
Other	246,218	768,649	1,014,867
Operating subsidy from Baptist related organizations	309,386	—	309,386
Income from investments	602,127	3,132,966	3,735,093
Net realized and unrealized (loss) gain on investments carried at fair value	(1,545,611)	(16,971,805)	(18,517,416)
Loss on disposal of fixed assets	(9,031)	—	(9,031)
Management fees	989,198	—	989,198
Service income	121,000	—	121,000
Change in value of split-interest agreements	<u>(326,955)</u>	<u>(81,578)</u>	<u>(408,533)</u>
<b>Subtotal</b>	484,740	(13,151,768)	(12,667,028)
Net assets released from restrictions	<u>2,769,842</u>	<u>(2,769,842)</u>	<u>—</u>
<b>Total operating revenue, gains,     and other support</b>	<u>3,254,582</u>	<u>(15,921,610)</u>	<u>(12,667,028)</u>
<b>Expenses</b>			
Program services:			
Distributions to members			
Undesignated income	419,807	—	419,807
Donor Advised Distributions	38,355	—	38,355
Distributions from endowment to partner agencies	2,391,725	—	2,391,725
Operating expenses	<u>486,355</u>	<u>—</u>	<u>486,355</u>
Total program services	<u>3,336,242</u>	<u>—</u>	<u>3,336,242</u>
Supporting services:			
Management and general	1,029,692	—	1,029,692
Development	<u>239,360</u>	<u>—</u>	<u>239,360</u>
Total supporting services	<u>1,269,052</u>	<u>—</u>	<u>1,269,052</u>
<b>Total Expenses</b>	<u>4,605,294</u>	<u>—</u>	<u>4,605,294</u>
<b>Change in net assets</b>	(1,350,712)	(15,921,610)	(17,272,322)
<b>Net assets</b>			
Beginning of year	<u>5,949,667</u>	<u>79,481,333</u>	<u>85,431,000</u>
End of year	<u>\$ 4,598,955</u>	<u>\$ 63,559,723</u>	<u>\$ 68,158,678</u>

# AMERICAN BAPTIST FOUNDATION

## STATEMENTS OF CASH FLOWS

Years Ended December 31, 2023 And 2022

	<u>2023</u>	<u>2022</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Total change in net assets	\$ 7,088,182	\$(17,272,322)
Adjustments to reconcile total change in net assets to net cash used by operating activities:		
Depreciation	47,310	48,803
Interest and dividends received from gift annuity contracts	(339,194)	(569,799)
Net realized and unrealized (gain) loss on long-term investments	(6,576,800)	18,284,119
Loss on disposal of fixed assets	-	9,031
Change in value of split-interest agreements	435,386	408,533
Contributions restricted for endowment, net of receivables	(445,884)	(768,649)
Contributions restricted for charitable gift annuity	(121,242)	(137,864)
Changes in operating assets and liabilities		
Decrease (increase) in interest and other receivables	6,656	(615)
Decrease in bequest receivable	-	10,039,993
Increase in prepaid expenses	(1,473)	(1,893)
(Increase) decrease in assets segregated for gift annuity obligations	(542,769)	1,547,123
(Increase) decrease in assets whose use is limited	(8,266,880)	18,696,158
Increase in accounts payable and other current liabilities	76,300	5,586
Increase (decrease) in funds of others	<u>7,923,949</u>	<u>(18,649,842)</u>
<b>Total adjustments</b>	<u>(7,804,641)</u>	<u>28,910,684</u>
<b>Net cash (used for) provided by operating activities</b>	<u>(716,459)</u>	<u>11,638,362</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(16,709)	(40,612)
Proceeds from (purchases of) investments, net	<u>485,628</u>	<u>(12,747,466)</u>
<b>Net cash provided by (used for) investing activities</b>	<u>468,919</u>	<u>(12,788,078)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from contributions restricted for:		
Endowments	445,884	768,649
Charitable gift annuity contracts	228,530	260,000
Other financing activities:		
Distribution payments for gift annuity contracts	(612,925)	(673,909)
Interest and dividends received from gift annuity contracts	<u>339,194</u>	<u>569,799</u>
<b>Net cash provided by financing activities</b>	<u>400,683</u>	<u>924,539</u>
<b>Increase (decrease) in cash and cash equivalents</b>	153,143	(225,177)
<b>CASH AND CASH EQUIVALENTS</b>		
Beginning of year	<u>485,146</u>	<u>710,323</u>
<b>End of year</b>	<u>\$ 638,289</u>	<u>\$ 485,146</u>



# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS

December 31, 2023 And 2022

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### (1) BACKGROUND

The mission of the American Baptist Foundation (the “*Foundation*”) is to encourage support of the American Baptist ministry and its mission, primarily done by the members of the Foundation through Charitable Estate Planning services for individuals and churches. Its mission also involves managing and providing investment services to American Baptist related organizations. The Foundation is a center through which planned gifts may be made in support of the American Baptist churches and related organizations around the world.

This cooperative effort, sponsored by its three American Baptist member organizations, demonstrates increased efficiency and strength by blending talent and resources within our family of faith. Serving throughout the United States, the Foundation representatives provide customized services including:

- Customize planned giving and endowment programs for ministries
- Educate on wills and estate planning
- Confidential counseling on personal estate plans
- Resources encouraging good stewardship through wills, endowments, and planned gifts
- Life income agreements to meet both individual income needs and mission support goals – these agreements include Pooled Income Fund, Charitable Remainder Trusts, Charitable Gift Annuities, and Revocable Trusts

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Management has reviewed the tax positions for each of the open tax years (2020 – 2022) or expected to be taken in the Foundation’s 2023 tax return and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### ***BASIS OF ACCOUNTING***

The accompanying financial statements of the Foundation have been prepared using the accrual basis of accounting.

#### ***NET ASSETS***

For accounting and reporting purposes, the Foundation classifies its resources into two net asset categories according to externally (donor) imposed restrictions. A description of the two net asset categories follows:

***Net Assets without donor-imposed restrictions*** – include the revenues and expenses associated with the principal mission of the Foundation which have not been restricted by donor-imposed restrictions.

***Net Assets with donor-imposed restrictions*** – include gifts for which restrictions have not been met. Net assets with restrictions are limited by donors for a specific purpose or specified period including term endowment funds. Also included in this category are the Foundation’s permanent endowment funds.

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

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### ***CASH AND CASH EQUIVALENTS***

Cash and cash equivalents consist of amounts held in highly liquid securities with maturities of less than three months at the time of purchase and are stated at cost, which approximates fair value. Cash and cash equivalents that are segregated for gift annuity obligations or restricted by donors of trust agreements are included in “assets segregated for gift annuity obligations” and “assets whose use is limited,” respectively, in the Statement of Financial Position.

### ***USE OF ESTIMATES***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities as of December 31, 2023 and 2022, and the reported amounts of revenues and expenses for the years then ended. Actual results may differ from those estimates.

### ***INVESTMENTS***

Investments, which include marketable securities, U.S. Government and fixed income securities, mutual funds, and other assets held for investment purposes are reported at fair value based upon quoted market prices or other valuation methodologies. Gains or losses on investments are recognized as revenues or expenses in the Statement of Activities. Accordingly, gains and losses are recorded in the net asset category where the investment income is recognized.

### ***ASSETS WHOSE USE IS LIMITED***

Assets whose use is limited include assets received by the Foundation for the administration and management of revocable and irrevocable charitable remainder trusts and amounts received for various American Baptist related organizations and individuals for which the Foundation acts as custodian.

### ***EQUIPMENT AND DEPRECIATION***

Equipment is recorded at cost or, if donated, at fair value at the date of receipt. Depreciation of equipment is computed on a straight-line basis and is charged to expense over the estimated useful lives of the assets. Gains and losses on the disposition of assets are recognized as revenues and expenses in the Statement of Activities. Repair and maintenance costs are expensed when incurred, while betterments that extend the life of the assets are capitalized.

The Foundation reviews its assets for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable.

### ***CHARITABLE GIFT ANNUITIES***

Charitable gift annuity agreements are issued in exchange for a payment that constitutes part charitable contribution and part purchase of an annuity that provides for payments to the stated annuitant(s) during their lifetime(s). The contribution portion is recorded in the appropriate net asset category based on the donors' agreements. These agreements represent a general obligation of the Foundation.

The life expectancy of annuitants and the interest rate assumptions determine the actuarial obligations. Charitable gift annuity liabilities are computed using standard life expectancy and annuity tables at a 6.0% discount rate. Changes in the factors result in changes in the actuarial reserve for gift annuity payments. Changes related to agreements in which the remainderman is other than the Foundation, are recorded as an increase or decrease in the beneficiaries' interest in charitable gift annuities in the Statement of Financial Position. Changes related to agreements for which the Foundation is the remainderman are recorded within the change in value of split-interest agreements in the Statement of Activities.

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

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### ***FUNDS OF OTHERS***

Funds of others represent amounts due to the organizations under revocable and irrevocable charitable remainder trusts and custodian funds administered by the Foundation for American Baptist-related organizations, individuals, agencies and institutions. For the irrevocable charitable remainder trusts, the funds of others amounts include both the obligation liability to the income beneficiaries and the residual payment due to others. For residual payments due to the Foundation, the net amounts represent the balance remaining net of the calculation of the liability for the income beneficiary's payments over their estimated life expectancy. The liability is based upon a 6% rate of return of the assets discounted at 6% over the income beneficiary's life expectancy.

### ***CONTRIBUTIONS***

The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Gifts-in-kind are recorded at fair value on the date of receipt.

### ***PRIOR YEAR INFORMATION***

The financial statements include certain prior-year summarized comparative information in total but not by net asset category. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended December 31, 2022 from which the summarized financial information was derived.

## **(3) INVESTMENTS**

Investments consist of the following:

	<b><u>2023</u></b>	<b><u>2022</u></b>
Cash and Cash Equivalents	\$ 625,893	\$ 845,002
Mutual Funds		
Bond	4,417,270	4,224,659
Stock	471,054	416,916
International	42,504	68,950
Bonds	16,782,470	17,064,672
Equities	44,717,760	38,347,552
Notes Receivable	<u>143,017</u>	<u>141,045</u>
Total	<b><u>\$67,199,968</u></b>	<b><u>\$ 61,108,796</u></b>

Investments consist principally of the Foundation's Donor-restricted "True" Endowments ("Endowment Funds") and Donor-Advised Net Assets without donor-imposed restriction and are invested in the Foundation's Blended Portfolio, one of the Foundation's three different portfolios (Blended, Fixed Income, Stock and ESG portfolios). The target allocation of the Blended Portfolio is an allocation of 60% stock and 40% bonds. The target allocation may vary by plus or minus 15% in each category. Investments noted above include the applicable ownership percentage of the Blended portfolio. The ESG Portfolio is a pilot program and only the Foundation's Endowment Funds are invested in this fund at December 31, 2023.

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

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Assets segregated for actuarial reserves (charitable gift annuities):

	<u>2023</u>	<u>2022</u>
Cash and cash equivalents	\$ 320,210	\$ 348,402
U.S. Government and fixed income securities	81,697	85,811
Equities	133,490	120,260
Mutual Funds		
Stock	182,710	150,291
Balanced	7,585,119	6,956,099
Other	<u>11,739</u>	<u>111,333</u>
Total	<u>\$8,314,965</u>	<u>\$ 7,772,196</u>

As of December 31, 2023 and 2022, assets segregated for charitable gift annuities includes \$2,376,632 and \$2,026,571, respectively, of the Foundation's remainder interest in charitable gift annuities.

Certain states require investments to be segregated (reserves) for planned giving charitable gift annuity contracts. The general reserve follows the State of New York guidelines, which is the actuarial present value liability, plus 26.5%.

The 2023 reserve was calculated as follows:

Actuarial present value liability – General	\$3,911,367
26.5% additional reserves	<u>1,036,213</u>
Total Required Reserve	<u>\$4,947,580</u>

Assets whose use is limited consist of the following:

	<u>2023</u>	<u>2022</u>
Cash and Cash Equivalents	\$ 977,452	\$ 1,484,556
Notes Receivable	295,478	291,305
Equity Securities	50,819,302	42,930,104
Mutual Funds		
Bond	5,971,420	5,679,921
Stock	8,518,516	7,943,363
Balanced	367,451	344,363
International	2,016,412	1,762,194
U.S. Government, Corporate and Municipal Bonds	<u>26,168,190</u>	<u>26,431,535</u>
Total	<u>\$ 95,134,221</u>	<u>\$ 86,867,341</u>

Assets whose use is limited are designated as follows:

	<u>2023</u>	<u>2022</u>
Custodian Funds	\$ 77,033,122	\$ 69,298,463
Assets held under trust agreements	<u>18,101,099</u>	<u>17,568,878</u>
Total	<u>\$ 95,134,221</u>	<u>\$ 86,867,341</u>

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

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Holders of the Custodian Funds (see Note 6) may select one or more of the three different portfolios of the Foundation for investment. Investments noted above include the applicable ownership percentage of the underlying investments of the Blended, Fixed Income, and Stock portfolios.

As of December 31, 2023 and 2022, assets whose use is limited includes \$2,311,875 and \$1,981,105, respectively of the Foundation's remainder interest in charitable remainder unitrusts.

Notes receivable with rates ranging from .80% to 4.35% consist of investment notes issued by American Baptist Extension Corporation, an affiliate, totaling \$438,495 and \$432,350 as of December 31, 2023 and 2022, respectively.

At December 31, 2023 and 2022, investments in the Blended, Fixed Income, and Stock portfolios were \$133,629,657 and \$122,666,261; \$3,947,205 and \$3,986,174; and \$2,399,342 and \$1,719,500, respectively. In 2023 the Foundation launched a pilot ESG fund which had investments of \$2,142,302 at December 31, 2023.

### (4) FAIR VALUE OF FINANCIAL INSTRUMENTS

The Foundation utilizes various methods to measure the fair value of most of its investments on a recurring basis. Generally accepted accounting principles establish a hierarchy that prioritizes inputs to valuation methods. The three levels of inputs are described below:

Level 1 – Unadjusted quoted prices in active markets at the measurement date for identical assets and/or liabilities. An active market is one in which transactions for assets or liabilities occur with sufficient frequency and volume to provide pricing information on an ongoing basis. This category includes contracts traded on active exchange markets valued using unadjusted prices quoted directly from the exchange.

Level 2 – Observable inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.

Level 3 – Assets or liabilities whose fair value is estimated based on internally developed models or methodologies using inputs that are generally less readily observable and supported by little, if any, market activity at the measurement date. Unobservable inputs are developed based on the best available information and subject to cost benefit constraints.

The inputs methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities. For example, amortized cost approximates the current fair value of a security, but since the value is not obtained from a quoted price in an active market, such securities are reflected as Level 2.

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

<u>2023</u>	<u>Total</u>	<u>Level 1 Quoted Prices</u>	<u>Level 2 Other Significant Observable Inputs</u>	<u>Level 3 Significant Unobservable Inputs</u>
<b><u>Investments</u></b>				
Cash and Cash Equivalents	\$ 625,893	\$ 625,893	\$ —	\$ —
Mutual Funds				
Bond	4,417,270	4,417,270	—	—
Stock	471,054	471,054	—	—
International	42,504	42,504	—	—
U.S. Government and Fixed Income	16,782,470	2,828,458	13,954,012	—
Equities	44,717,760	44,717,760	—	—
Notes Receivable	<u>143,017</u>	<u>—</u>	<u>—</u>	<u>143,017</u>
	<u>\$67,199,968</u>	<u>\$53,102,939</u>	<u>\$13,954,012</u>	<u>\$143,017</u>
<b><u>Assets Segregated For Gift Annuity Obligations</u></b>				
Cash and Cash Equivalents	\$ 320,210	\$ 320,210	\$ —	\$ —
U.S. Government and Fixed Income Securities	81,697	—	81,697	—
Equities	133,490	133,490	—	—
Mutual Funds				
Stock	182,710	182,710	—	—
Balanced	7,585,119	7,585,119	—	—
Other	<u>11,739</u>	<u>—</u>	<u>11,739</u>	<u>—</u>
	<u>\$ 8,314,965</u>	<u>\$ 8,221,529</u>	<u>\$ 93,436</u>	<u>\$ —</u>
<b><u>Assets Whose Use Is Limited</u></b>				
Cash and Cash Equivalents	\$ 977,452	\$ 977,452	\$ —	\$ —
Notes Receivable	295,478	—	—	295,478
Equity Securities	50,819,302	50,819,302	—	—
Mutual Funds				
Bond	5,971,420	5,971,420	—	—
Stock	8,518,516	8,518,516	—	—
Balanced	367,451	367,451	—	—
International	2,016,412	2,016,412	—	—
U.S. Government and Fixed Income	<u>26,168,190</u>	<u>4,467,959</u>	<u>21,700,231</u>	<u>—</u>
	<u>\$ 95,134,221</u>	<u>\$ 73,138,512</u>	<u>\$ 21,700,231</u>	<u>\$ 295,478</u>

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

<u>2022</u>	<u>Total</u>	<u>Level 1 Quoted Prices</u>	<u>Level 2 Other Significant Observable Inputs</u>	<u>Level 3 Significant Unobservable Inputs</u>
<b><u>Investments</u></b>				
Cash and Cash Equivalents	\$ 845,002	\$ 845,002	\$ —	\$ —
Mutual Funds				
Bond	4,224,659	4,224,659	—	—
Stock	416,916	416,916	—	—
International	68,950	68,950	—	—
U.S. Government and Fixed Income	17,064,672	2,139,278	14,925,394	—
Equities	38,347,552	38,347,552	—	—
Notes Receivable	<u>141,045</u>	<u>—</u>	<u>—</u>	<u>141,045</u>
	<u>\$61,108,796</u>	<u>\$46,042,357</u>	<u>\$14,925,394</u>	<u>\$141,045</u>
<b><u>Assets Segregated For Gift Annuity Obligations</u></b>				
Cash and Cash Equivalents	\$ 348,402	\$ 348,402	\$ —	\$ —
U.S. Government and Fixed Income Securities	85,811	—	85,811	—
Equities	120,260	120,260	—	—
Mutual Funds				
Stock	150,291	150,291	—	—
Balanced	6,956,099	6,956,099	—	—
Other	<u>111,333</u>	<u>—</u>	<u>111,333</u>	<u>—</u>
	<u>\$ 7,772,196</u>	<u>\$ 7,575,052</u>	<u>\$ 197,144</u>	<u>\$ —</u>
<b><u>Assets Whose Use Is Limited</u></b>				
Cash and Cash Equivalents	\$ 1,484,556	\$ 1,484,556	\$ —	\$ —
Notes Receivable	291,305	—	—	291,305
Equity Securities	42,930,104	42,930,104	—	—
Mutual Funds				
Bond	5,679,921	5,679,921	—	—
Stock	7,943,363	7,943,363	—	—
Balanced	344,363	344,363	—	—
International	1,762,194	1,762,194	—	—
U.S. Government and Fixed Income	<u>26,431,535</u>	<u>3,541,190</u>	<u>22,890,345</u>	<u>—</u>
	<u>\$ 86,867,341</u>	<u>\$ 63,685,691</u>	<u>\$ 22,890,345</u>	<u>\$ 291,305</u>

The changes in investments measured at fair value for which the Foundation used Level 3 inputs to determine fair value are as follows:

	<u>2023</u>	<u>2022</u>
Balance, beginning of year	\$ 432,350	\$ 531,569
Net redemptions	—	(100,696)
Interest, net	<u>6,145</u>	<u>1,477</u>
Balance, end of year	<u>\$ 438,495</u>	<u>\$ 432,350</u>

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

### (5) PROPERTY AND EQUIPMENT

Property and equipment at December 31 consisted of the following:

	<u>2023</u>	<u>2022</u>
Equipment	\$ 12,340	\$ 26,730
Building and improvements	<u>793,567</u>	<u>776,847</u>
	805,907	803,577
Less accumulated depreciation	<u>(162,202)</u>	<u>(129,271)</u>
	<u>\$ 643,705</u>	<u>\$ 674,306</u>

### (6) FUNDS OF OTHERS

	<u>Balance December 31, 2022</u>	<u>New Agreements</u>	<u>Investment Income</u>	<u>Net Realized &amp; Unrealized Gains</u>	<u>Redemption/ Distributions And Other Payments</u>	<u>Balance December 31, 2023</u>
Irrevocable Trusts *	\$ 14,391,429	\$ —	\$ 870,579	\$ 1,162,418	\$ (1,295,119)	\$ 15,129,307
Revocable Trusts	822,118	26,578	16,179	102,123	(659,826)	307,172
Board of National Ministries	170,895	—	13,553	17,359	(23,810)	177,997
Custodial Funds						
Ottawa University	157,005	—	8,242	16,737	(12,160)	169,824
Endowment	<u>69,141,458</u>	<u>3,173,999</u>	<u>3,924,623</u>	<u>6,215,274</u>	<u>(5,632,800)</u>	<u>76,822,554</u>
	<u>\$ 84,682,905</u>	<u>\$ 3,200,577</u>	<u>\$ 4,833,176</u>	<u>\$ 7,513,911</u>	<u>\$ (7,623,715)</u>	<u>\$ 92,606,854</u>

\* *These amounts include both the obligation payable to the income beneficiaries and the residual payments due to other organizations.*

### (7) NET ASSETS

Net assets with donor-imposed restrictions are available at December 31 as follows:

	<u>2023</u>	<u>2022</u>
Endowment funds:		
<u>Subject to the passage of time:</u>		
Term Endowments	\$ 217,326	\$ 205,808
Accumulated earnings (deficit) on endowment	<u>3,979,701</u>	<u>(2,422,553)</u>
	4,197,027	(2,216,745)
<u>Perpetual in Nature:</u>		
Endowment funds including \$2,311,875 in 2023 and \$1,981,105 in 2022 of the estimated residual interest in trusts and \$2,376,632 in 2023 and \$2,026,571 in 2022 of the estimated residual interest in charitable gift annuities	<u>66,121,085</u>	<u>65,776,468</u>
Total donor restricted net assets	<u>\$ 70,318,112</u>	<u>\$ 63,559,723</u>



# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

During the years ended December 31, 2023 and 2022, net assets were released from donor restrictions by satisfying the following restricted purposes:

	<u>2023</u>	<u>2022</u>
	<u>\$3,003,115</u>	<u>\$2,769,842</u>

Endowment and donor advised net asset composition by type of fund as of December 31, 2023 and 2022:

	<u>2023</u>		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-restricted “true” endowment:			
Historical gift value	\$ —	\$ 66,121,085	\$ 66,121,085
Appreciation	—	3,979,701	3,979,701
Term endowments	—	217,326	217,326
Donor advised funds	<u>1,006,604</u>	<u>—</u>	<u>1,006,604</u>
	<u>\$1,006,604</u>	<u>\$ 70,318,112</u>	<u>\$ 71,324,716</u>

  

	<u>2022</u>		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-restricted “true” endowment:			
Historical gift value	\$ —	\$ 65,776,468	\$ 65,776,468
Appreciation	—	(2,422,553)	(2,422,553)
Term endowments	—	205,808	205,808
Donor advised funds	<u>895,428</u>	<u>—</u>	<u>895,428</u>
	<u>\$ 895,428</u>	<u>\$ 63,559,723</u>	<u>\$ 64,455,151</u>

The Foundation classifies the original value of gifts received with donor stipulations that require them to be held in perpetuity as net assets with donor restrictions. Cumulative net investment income which includes dividend and interest and realized and unrealized gains/losses on such gifts is classified as net assets with donor-imposed restrictions until it is expended in accordance with state law and/or the donor restriction. There were \$2,422,553 of cumulative net investment losses as of December 31, 2022. The Foundation’s board may also designate certain gifts without donor restrictions to function as endowment funds; such gifts are classified within net assets without donor restrictions as funds functioning as endowment funds.

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

Changes in endowment and donor advised net assets for the years ended December 31, 2023 and 2022:

	2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Net assets, beginning of year	\$ 895,428	\$ 63,559,723	\$ 64,455,151
Investment gains	133,838	9,416,887	9,550,725
Contributions and other	10,200	445,884	456,084
Change in split interest agreements	—	(101,267)	(101,267)
Amounts appropriated for expenditures	<u>(32,862)</u>	<u>(3,003,115)</u>	<u>(3,035,977)</u>
	<u>\$ 1,006,604</u>	<u>\$ 70,318,112</u>	<u>\$ 71,324,716</u>

  

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Net assets, beginning of year	\$ 1,089,243	\$ 79,481,333	\$ 80,570,576
Investment losses	(191,750)	(13,838,839)	(14,030,589)
Contributions and other	36,290	768,649	804,939
Change in split interest agreements	—	(81,578)	(81,578)
Amounts appropriated for expenditures	<u>(38,355)</u>	<u>(2,769,842)</u>	<u>(2,808,197)</u>
	<u>\$ 895,428</u>	<u>\$ 63,559,723</u>	<u>\$ 64,455,151</u>

### (8) CREDIT RISK AND OTHER CONCENTRATIONS

The Foundation is required by Accounting Standards Codification (“ASC”) 825, “Financial Instruments” to disclose significant concentrations of credit risk regardless of the degree of such risk. As of December 31, 2023, and 2022, the Foundation maintained bank deposits that exceeded the limit of insurability under the Federal Deposit Insurance Corporation. This risk is managed by the Foundation in continuing to monitor the financial institutions in which it maintains relationships.

The Foundation has significant investments in notes receivable, stocks, bonds, and mutual funds and is therefore subject to normal risks inherent with investing activity. Investments made by investment managers engaged by the Foundation are monitored by the Foundation. Though the market value of investments is subject to fluctuations on a year-to-year basis, management believes that investment policy is prudent for the long-term welfare of the Foundation and its beneficiaries.

### (9) OPERATING SUBSIDY

Under an operating agreement, related members of the Foundation contribute to the operations, based upon predetermined amounts. The related members include the American Baptist Foreign Mission Society, the American Baptist Home Mission Societies, and the American Baptist Multi-Region Corporation. The amount subsidized by the related members was \$313,219 and \$309,386 for 2023 and 2022, respectively.

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

### (10) PENSION

Substantially all of the Foundation's employees are covered by the American Baptist Churches' Retirement Plan. The Foundation's pension expense related to contributions to this defined contribution plan was \$143,836 and \$114,651 in 2023 and 2022, respectively.

### (11) FUNCTIONAL CLASSIFICATION OF EXPENSES

With the adoption of ASU 2016-14, a functional classification of expenses is required. The functional allocation of expenses is based primarily on the amount of direct cost spent on the program or time spent on an activity, office space and related costs are allocated based upon time spent on an activity as follows for the year ended December 31, 2023 and 2022:

<u>2023</u>	<u>Total Expenses</u>	<u>Program Expenses</u>	<u>Management And General</u>	<u>Development</u>
Donor Advised Distributions	\$ 32,862	\$ 32,862	\$ -	\$ -
Undesignated Income Distributions to members	446,108	446,108	-	-
Distributions from endowments	2,660,014	2,660,014	-	-
Salaries and benefits	1,202,539	355,592	691,180	155,767
Travel	93,456	46,728	-	46,728
Promotional support	66,142	33,071	-	33,071
Occupancy	87,415	25,849	50,243	11,323
Computer services	169,149	42,287	84,575	42,287
Contracted services	5,964	1,764	3,427	773
Professional services	163,076	-	163,076	-
Board of directors	16,725	-	16,725	-
Miscellaneous expenses	<u>446</u>	<u>-</u>	<u>446</u>	<u>-</u>
Total expenses	<u>\$4,943,896</u>	<u>\$3,644,275</u>	<u>\$1,009,672</u>	<u>\$289,949</u>
<u>2022</u>	<u>Total Expenses</u>	<u>Program Expenses</u>	<u>Management And General</u>	<u>Development</u>
Donor Advised Distributions	\$ 38,355	\$ 38,355	\$ -	\$ -
Undesignated Income Distributions to members	419,807	419,807	-	-
Distributions from endowments	2,391,725	2,391,725	-	-
Salaries and benefits	1,043,339	362,834	544,574	135,931
Travel	63,839	31,919	-	31,920
Promotional support	38,003	19,002	-	19,001
Occupancy	86,692	30,148	45,249	11,295
Computer services	161,881	40,470	80,941	40,470
Contracted services	5,700	1,982	2,975	743
Professional services	211,555	-	211,555	-
Board of directors	16,521	-	16,521	-
Recruitment and other costs	111,513	-	111,513	-
Miscellaneous expenses	<u>16,364</u>	<u>-</u>	<u>16,364</u>	<u>-</u>
Total expenses	<u>\$4,605,294</u>	<u>\$3,336,242</u>	<u>\$1,029,692</u>	<u>\$239,360</u>

# AMERICAN BAPTIST FOUNDATION

## NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2023 And 2022

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### (12) FINANCIAL ASSETS AND LIQUIDITY RESOURCES

The following table reflects the Foundation's financial assets as of December 31, 2023 and 2022, reduced by amounts that are not available by contractual restrictions and/or Board designations to meet general expenditures within one year of the statement of financial position date because of contractual restrictions.

Financial Assets	<u>2023</u>	<u>2022</u>
Cash and cash equivalents	\$ 638,289	\$ 485,146
Interest and other receivables	24,465	31,121
Investments	67,199,968	61,108,796
Assets segregated for gift annuity obligations	8,314,965	7,772,196
Assets whose use is limited	<u>95,134,221</u>	<u>86,867,341</u>
Total financial assets	171,311,908	156,264,600
Less:		
Endowment funds' assets	70,318,112	63,559,723
Donor advised funds	1,006,604	895,428
Assets segregated for gift annuity obligations, net of amounts included in endowment fund's assets	5,938,333	5,745,625
Funds of others	<u>92,606,854</u>	<u>84,682,905</u>
Financial assets available to meet general expenditures within one year	<u>\$ 1,442,005</u>	<u>\$ 1,380,919</u>

The Foundation strives to maintain liquid financial assets to be available as its general expenditures, liabilities and other obligations become due. Financial assets in excess of daily cash requirements are invested in cash and cash equivalents. As part of the Foundation's liquidity management, it has a practice to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

### (13) SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 2, 2024, the date which the financial statements were available to be issued. There were no material subsequent events required to be disclosed.

## **SUPPLEMENTAL INFORMATION**

# AMERICAN BAPTIST FOUNDATION

## SUPPLEMENTAL SCHEDULE OF ADMINISTRATIVE REVENUES AND EXPENSES

December 31, 2023 And 2022

	2023			2022
	Marketing	Administration	Total	Total
<b>Revenues, gains and other support:</b>				
Operating subsidy from Baptist related organizations	\$ 313,220	\$ —	\$ 313,220	\$ 309,386
Contributions	233,472	—	233,472	98,781
Service income	—	120,550	120,550	121,000
Management fees	—	962,770	962,770	989,198
Income (loss) from investments, net of unrealized gain (loss)	—	112,485	112,485	(148,037)
Grant Awards	—	35,000	35,000	30,000
<b>Total revenues, gains and other support</b>	<u>546,692</u>	<u>1,230,805</u>	<u>1,777,497</u>	<u>1,400,328</u>
<b>Administrative and promotional expenses:</b>				
Salaries and fringe benefits	155,767	1,046,772	1,202,539	1,043,339
Travel	46,728	46,728	93,456	63,839
Promotional support	66,142	—	66,142	38,003
Occupancy	—	87,415	87,415	86,692
Computer services	—	169,149	169,149	161,881
Contracted services	—	5,964	5,964	5,700
Professional services	—	163,076	163,076	211,555
Board of Directors	—	16,725	16,725	16,521
Recruitment and other costs	—	—	—	111,513
Miscellaneous expenses	—	29,193	29,193	40,291
<b>Total expenses</b>	<u>268,637</u>	<u>1,565,022</u>	<u>1,833,659</u>	<u>1,779,334</u>
Increase (decrease) in net assets without donor restrictions	<u>278,055</u>	<u>(334,217)</u>	<u>(56,162)</u>	<u>(379,006)</u>
<b>Total</b>	<u>\$ 546,692</u>	<u>\$ 1,230,805</u>	<u>\$ 1,777,497</u>	<u>\$ 1,400,328</u>

The above schedule includes amounts reported in the without donor restrictions column of the Statement of Activities and Changes in Net Assets that represent the Foundation's operational revenues and expenses. These amounts exclude all activities related to endowment, trust and annuity gifts that are also reported in the without donor restrictions column of the Statement of Activities and Changes in Net Assets.